

# 2020 Annual Report

Fiscal Year 2020: July 2019 - June 2020



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Thank you for standing with Food Gatherers through Fiscal Year 2020 (July 1, 2019-June 30, 2020) with its extraordinarily challenging last quarter!

The COVID-19 pandemic presented a complex crisis of increased demand, declines in donations of food, and disruptions to our established processes for distributing food to those in need.

We are incredibly grateful for the outpouring of community support. Last spring, your generosity allowed us to provide our community partners with enough food to stay open and to meet the historic rise in demand brought on by the first wave of the virus.

We know we're not out of the woods yet. Right now, we are working with our network of partner agencies and programs to deliver as much food as possible to our community to meet the continued need. At the same time, we know the economic impact of this pandemic will likely last for years and we are actively planning for the future and thinking through sustainable ways to continue providing food for all who need it.

Gathering with you,



Eileen Spring



***Eileen Spring is the President and  
CEO of Food Gatherers***

# Annual Food Distribution



7.8 million pounds of food was distributed by Food Gatherers in FY2020, the equivalent of 6.6 million meals. 30% of all food distributed was from food rescue.

## COVID-19: Impact on Food Distribution

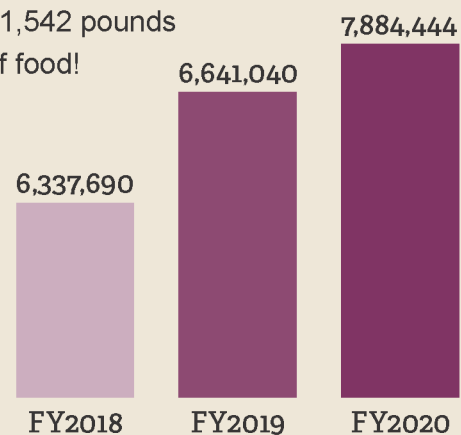
In mid-March, Food Gatherers and our network of partner pantries jumped into action to address the sudden rise in food insecurity as a result of the COVID-19 pandemic.

Since March, almost 100% of the food we distributed was at no cost to our partners, allowing their resources to be directed toward their emergency response.

Food Gatherers also provided cash grants so partners could invest in equipment or staff to expand access to people needing food.

### Food Distribution Totals By Year

Our total this year is an 18.7% increase from last year and the average distribution per day was 21,542 pounds of food!



Food Gatherers' annual food distribution has continued to increase. FY2020 set several new monthly records, in addition to a new annual record.



# Annual Program Impacts

**1**

**Food Gatherers Community Kitchen served 69,324 plates of food and/or carry-out meals at the Delonis Center in Ann Arbor.**

**2**

**The Summer Food Service Program (2019) served 54,162 meals to children at 34 sites in Ann Arbor, Ypsilanti, and Whitmore Lake.**

**3**

**The Healthy School Pantry Program distributed 161,310 pounds of fresh produce and healthy groceries to 942 families (including 1,336 kids) each month, at 18 local schools.**

# Annual Volunteer Impact

More than 5,565 volunteers donated 63,183 hours of service inspecting, sorting, packaging, and distributing food, as well as preparing and serving meals.



*Kids volunteer to sort produce during Family Day in December 2019.*



*Ten members of the Michigan National Guard served more than 4,000 hours at the Food Gatherers' warehouse; between April - June 2020 they constructed more than 15,000 emergency food boxes.*



*Staff and interns from We the People Opportunity Farm pose next to carrot statues after a tour and volunteer day at Food Gatherers' warehouse.*

# Referrals and Outreach

Reached more than 37,000 visitors through our Need Food web page, connecting individuals with food resources in their community.

COVID-19 exponentially increased the number of people reaching out to Food Gatherers for assistance. In March and April of 2020 there was a 450% increase in phone requests, and a 388% increase in web visits to the Need Food webpage.

Distributed more than 6,000 Need Food flyers in five different languages (English, Spanish, Russian, Arabic, Chinese).

**In March and April 2020:**

**450%** increase in "need food" phone requests

**388%** increase in visits to the Need Food webpage

## FREE FOOD DISTRIBUTIONS

Ann Arbor, Ypsilanti, Ypsilanti Township, Chelsea, Dexter, Manchester, Milan, Saline, Whitmore Lake.

Need food? Food Gatherers has a network of food pantries and meal programs that are ready to help!

- ✓ Items available include fresh produce, dairy, meat, and pantry staples like canned fruits and vegetables, pasta, peanut butter, and more!
- ✓ Available to anyone in need, no proof of need required.
- ✓ Low-contact, "grab and go" distributions.
- ✓ This institution is an equal opportunity provider.



## WE'RE HERE TO HELP

### Quick Links

Food Gatherers' website has updated information on food distributions, schools meals, and SNAP benefits.

- Need food map and list: [www.foodgatherers.org/needfood](http://www.foodgatherers.org/needfood)
- School meal updates: [www.foodgatherers.org/covid19](http://www.foodgatherers.org/covid19)
- SNAP updates: [www.foodgatherers.org/snap](http://www.foodgatherers.org/snap)

@foodgatherers   

### Questions?

Are you homebound and need grocery delivery? Don't know which program is best for you? Call Food Gatherers to find which of our partner programs can best serve you: 734-761-2796

For help outside Washtenaw County, call 2-1-1.

For help with new or current SNAP (food stamp) cases, call the Food Bank Council of Michigan helpline: 1-888-544-8773.

[www.foodgatherers.org](http://www.foodgatherers.org)



*Volunteer Ian Benson serves a meal at the Community Kitchen.*

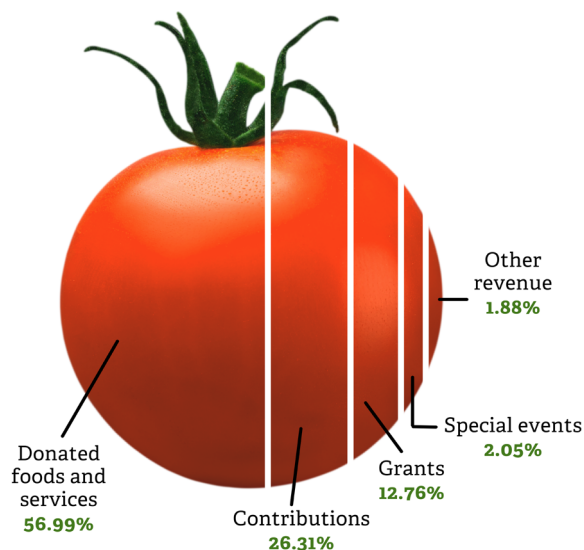
# Annual Financial Reports

## Revenue and Expenses

The generous support of our community in response to the COVID-19 pandemic allowed Food Gatherers to immediately increase the amount of food distributed to our community partners; since March 2020, almost 100% of the food distributed was at no cost to our partners.

Early on, Food Gatherers provided our community partners with PPE, cleaning supplies, hand sanitizer, and other support needed so they could stay open and quickly pivot to food distributions that met public health guidelines. Looking forward, sustaining the needed level of food in our community will require ongoing investments in infrastructure, programs, food costs and our partners.

### Revenue



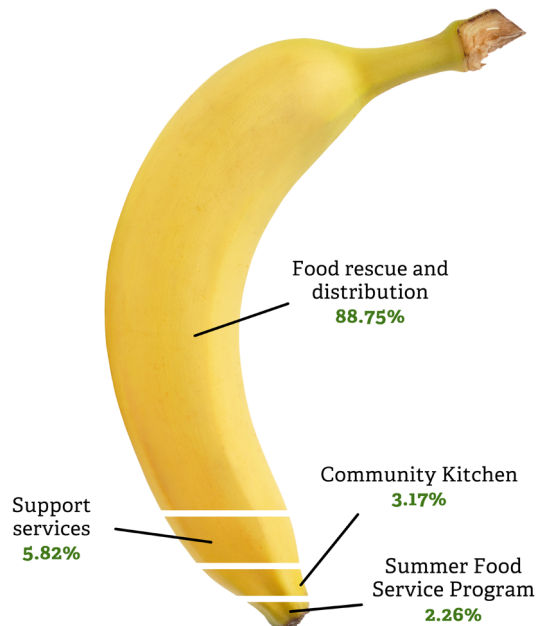
**Total Revenue = \$18,432,855**

Donated foods and services.....	\$10,504,196
Contributions.....	\$4,850,447
Grants.....	\$2,352,882
Special Events.....	\$376,993

#### Other revenue

Food bank sales.....	\$310,985
Interest income.....	\$34,826
Other.....	\$2,526

### Expenses



**Total Expenses = \$15,664,134**

#### Program Services

Food rescue and distribution.....	\$13,902,114
Community Kitchen.....	\$495,835
Summer Food Service Program.....	\$353,969

#### Support Services

Fundraising.....	\$484,560
General and administrative.....	\$427,656

# Our Board of Directors

**Simon Whitelocke, Chair**

*Vice President, ITC Holdings Corporation*

**Frank Carollo, Secretary**

*Retired, Zingerman's Bakehouse*

**Christopher Tressler, Treasurer**

*Senior Director of Finance and Accounting,  
Wacker Chemical Corporation*

**Jim Lee, Executive Committee At-Large Member**

*Altarum Fellow, Altarum Institute*

**Jim Lewis, Immediate Past Chair**

*Founder, J Lewis Consulting Group, LLC*

**Eileen Spring**

*President and CEO, Food Gatherers*

**Susan Aaronson**

*Director/DPD Director, University of Michigan  
School of Public Health*

**Felicia Brabec**

*Michigan House of Representatives, 55th District;  
Psychologist/Social Worker*

**Gary Bruder**

*Attorney, Bruder PLC*

**Kharena Keith**

*Program Manager of Outreach and Pre-Collegiate Programs, University of Michigan  
School of Engineering*

**Kevin DiCola**

*Regional Director of Communications, St. Joseph  
Mercy Health System*

**Nell Dority**

*Senior Director of Corporate Relations, University  
of Michigan Business Engagement Center*

**Mary Kerr**

*President & CEO, Destination Ann Arbor*

**David Rhoades**

*Vice President, Marketing, North America, Dawn  
Foods*



## Fiscal Responsibility

Food Gatherers is committed to sound fiscal management, accountability, and transparency. We are among the 1% of charities to be awarded a four-star rating from Charity Navigator for 16 consecutive years, and have earned a Platinum Seal of Transparency from GuideStar. Our full audited financial reports can be viewed and downloaded directly from our website at **[foodgatherers.org](https://www.foodgatherers.org)**.