More chard please! Three years ago, we embarked together on a journey to get more healthy food to people in need. The quality of the food we serve is just as important as the quantity, and we believe that fresh, nutritious food matters.

Thanks to strategic nutrition initiatives and your generous support, Food Gatherers has made great strides toward providing healthy options for our neighbors in need as part of the Food Security Plan, which you can read about on pages 3 and 4. Today, one in two emergency food pantries offers fresh produce to clients, compared to one in five in 2008. We have increased our distribution of nutritious food tremendously, and in fiscal year 2012, 55% of our total distribution was fresh vegetables, fruit or protein.

To more efficiently store these nutritious products, we are expanding our warehouse facility, which will drastically increase our cold and freezer storage as well as our total distribution capacity. We are excited about the changes in store and about expanding our clients’ access to healthy, high quality foods.

All of this would not be possible without you - the volunteers, donors, food rescue partners and staff – who have taken up the fight against hunger where we live. We are proud to share the accomplishments you have made possible in the pages of this report.

Thank you for gathering with us.

Eileen Spring
President and CEO
In 2009, Food Gatherers researched food insecurity in our county. The results showed that only 13% of people who access emergency food pantries in our distribution network received the recommended daily servings of fruits and vegetables. We created the Food Security Plan in response to the great need in our community for fresh and healthy food options. Here are a few of our accomplishments:

With the help of our registered dietician, Food Gatherers is implementing the “Go, Slow, Whoa” initiative developed by the National Institute of Health. This program categorizes foods that should be eaten frequently, sometimes and rarely. By placing these labels on our food inventory lists, we recognize and help our partner agencies recognize the nutrient value of different foods.

We’ve distributed more than $530,000 in direct food credits and operating grants to agencies. This funding helps provide food, equipment, staffing and data-keeping costs associated with their food programs.

We have worked to facilitate enrollment in federal benefits programs. Our AmeriCorps Community Resource Navigator educates eligible community members about applying online for benefits such as the Supplemental Nutrition Assistance Program, Medicaid and child care. Our partner agencies have helped nearly 300 people enroll in Food Assistance Programs since 2010.
New monthly produce distributions get more fresh, healthy food to eligible families in need at Ann Arbor Preschool and Family Center, Washtenaw County Head Start, Catholic Social Services and Peace Neighborhood Center.

Our Gathering Farm continues to produce over 18,000 pounds of fresh vegetables per year and serves as a valuable teaching opportunity in our community.

Through Michigan Farm to Food Bank, a program of the Food Bank Council of Michigan, Food Gatherers works to secure a consistent source of locally-grown fruits and vegetables.

Food Gatherers’ Faith and Food initiative encourages congregations to create “faith gardens,” which devote at least 50% of their yield to Food Gatherers. The program has grown from 15 congregations in 2009 to more than 30 in 2012.

Photo: Farmer Dan Calderone gives a group of students from Bryant Community Center a tour of Food Gatherers Gathering Farm.
Accomplishments

*Your 2011/2012 gift helped:*

**Distribute 5.6 million pounds of food to more than 150 non-profit programs** that serve our hungry neighbors. That’s equivalent to more than 15,000 meals a day.

**Improve the quality of the food we distribute.** Of the food distributed in fiscal year 2012, 37% was produce and 18% was protein.

**Engage nearly 6,000 different people in volunteer projects,** accounting for 69,921 hours of time valued at $1,523,578.*

**Serve 106,616 healthy meals** to hungry people with the help of 1,500 volunteers at Food Gatherers Community Kitchen.

**Graduate 20 at-risk youth from Food Gatherers Job Training Program** at the Community Kitchen, bringing the total number of graduates to more than 120.

**Support four Summer Food Service Programs** at local community centers, serving more than 4,500 nutritious meals to 200 children who might otherwise have gone hungry.

*based on the Independent Sector’s value of volunteer time for 2011 - $21.79/hr*
In April, Food Gatherers recognized five extraordinary individuals and community partners.

**Gatherer of Distinction Award**

**Paul Saginaw and Gary Bruder** - This summer, two of our long-serving board members retired. Our sincerest thanks to Paul Saginaw for his visionary leadership and Gary Bruder for helping transform Food Gatherers’ vision into reality.

**One of a Kind Gatherer Award**

**Ann Arbor’s 107one** - for giving voice to Food Gatherers’ mission to alleviate hunger in Washtenaw County.

**Great Gatherer Award**

**First Presbyterian Church of Ann Arbor** - for serving our neighbors in need for more than 20 years.

**Gatherer of Plenty Award**

**Whole Foods Market** - for serving as a valued food rescue partner since 1993.

Photos: Left to right: (top) Gary Bruder and Paul Saginaw; Martin Bandyke and Eileen Spring, (bottom) – Pastor Budge Gere, Paula Dana, and Don Redding; Susan Bellinson, Mary Schlitt, and Mary Ann Nisley

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**Congratulations to Alex Bloom!**

Alex was recognized with the 2012 Volunteer Service Award at the annual Feeding America Network Summit in Detroit. This prestigious award is given to the year’s most distinguished volunteer from more than 200 food banks across the nation. Alex started volunteering at Food Gatherers 19 years ago and has since devoted more than 8,500 hours fighting hunger in the Ann Arbor community. **Congratulations, Alex, on this tremendous honor!**
Thank You!

So much effort goes in to fighting hunger where we live that we couldn't possibly list every helping hand in our community food chain. Hunger heroes like you make the difference in our community.

Thank you for gathering with us!
Who We Serve

Food Gatherers is proud to partner with 150 non-profit agencies and programs providing direct assistance in the form of hot meals, nutritious snacks or emergency groceries to low-income adults, seniors and children in Washtenaw County. We also provide daily hot meals and job training through our Community Kitchen and Community Kitchen Job Training Program.

“As always, Catholic Social Services of Washtenaw County thanks Food Gatherers for the generous support it provides for the Emergency Food Program. We would not be able to fulfill our mission without your great work in the community and this truly collaborative partnership.”

— Janette Kawachi, Director, Catholic Social Services of Washtenaw County

“Our tenants are very grateful to have access to food at our on-site pantries. Many tenants often say how much this service helps bridge the gap in their food budget.”

— Celeste Hawkins, Avalon Housing, Inc.

“Ozone House was able to provide over 8,000 meals to homeless and at-risk youth ages 10-20 last year. Together we are making a real difference for youth in our community.”

— Katie Doyle, Ozone House
Food Gatherers Delivers Amazing Value to our Partner Programs:

### CUSTOMER: Ozone House

**TYPE:** Crisis Support and Housing Agency for Youth and Families

7/1/2011 thru 6/30/2012

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<td>Capacity Building Funds, Grants &amp; Other Assistance</td>
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<td>$2,700.00</td>
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<td>Other</td>
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**TOTAL VALUE** $68,205.95

**Actual Cost to Agency** $0.00

### CUSTOMER: Avalon Housing

**TYPE:** Housing Agency for Low-Income and Homeless Residents

7/1/2011 thru 6/30/2012

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<td>Capacity Building Funds, Grants &amp; Other Assistance</td>
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<td>Deliveries</td>
<td>$300.00</td>
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<td>Other</td>
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**TOTAL VALUE** $105,685.27

**Actual Cost to Agency** $228.89

### CUSTOMER: Catholic Social Services

**TYPE:** Emergency Food Pantries

7/1/2011 thru 6/30/2012

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<td>532,491 pounds of food</td>
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<td>Capacity Building Funds, Grants &amp; Other Assistance</td>
<td>$46,859.39</td>
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<td>Other</td>
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**TOTAL VALUE** $863,358.80

**Actual Cost to Agency** $24,234.14
2011-2012 Audited Financials

July 1, 2011 – June 30, 2012

We fight hunger efficiently and effectively – an impressive 96% of our budget goes directly to hunger relief programs.

Revenue
Contributions ............................................................ $1,878,979
Grants ................................................................. $606,265
Special events ........................................................... $318,922
Donated goods and services, primarily perishable foods .................. $6,758,398
Food bank sales ........................................................ $543,760
Interest income ....................................................... $16,998
Other income .......................................................... $265
Total Revenue ........................................................ $10,123,587

Expenses
Program Services
Food rescue, food purchases and distribution ............................. $9,206,437
Community kitchen ......................................................... $362,226
Job training ................................................................. $80,937
Supporting services
Management and general ................................................ $206,884
Fundraising ................................................................. $217,751
Total Expenses .......................................................... $10,074,235
Increase in net assets .................................................... $49,352

For the eighth consecutive year, Food Gatherers was rated a ★★★★★ charity (the highest rating!) from independent non-profit evaluator, Charity Navigator.

To request a copy of Food Gatherers Audited Financials or Form 990, please call Mary Schlitt, Director of Development at (734) 761-2796.
“My heart belongs to Food Gatherers”
Jua’ Tyena Lyons, former Community Kitchen Job Training Program student and intern

The internship brought out a lot of strengths I didn’t know I had, and has improved weaknesses. Food Gatherers is such a blessing not only to me, but to the lives of so many young people. They are making the difference and change that is needed in our community today!

“Healthy Plates at Perry Nursery School”
Sandy Williams, Development Director at Perry Nursery School

Unfortunately, not all children at Perry Nursery have had the opportunity for reliable nourishment prior to their enrollment. Thank goodness for Food Gatherers! Without them, many of our children would not be developing properly. Many parents have shared that if it weren’t for the meals provided at Perry Nursery, their children would not be getting adequate amounts of nutritious food.

“Go, Slow, Whoa at Active Faith”
Lisa Frasch, Food Coordinator at Active Faith Community Services

When Food Gatherers showed us a way to promote eating healthier foods, we were happy to give the new system a try. “Go, Slow, Whoa” labels help clients know when foods should be eaten frequently, sometimes or sparingly. It may seem simple, but little choices like that can add up to a big impact on a person’s health.

“Neighbors Helping Neighbors”
Marti Lachapell, Director of Agency Relations

A brand new mother called me. She was having difficulty feeding her baby. She was watering down her baby formula to make it stretch further and last longer. I referred this new mom to Hope Medical Clinic. The mom called me back to thank Food Gatherers. “I have food, I have formula. And I even have diapers!” She was just so excited about having such a basic need met. And so are we.

Photo: Jua’ Tyena Lyons shows that there is love in every meal served at Food Gatherers Community Kitchen.
Food Gatherers Board of Directors

Margie Hagene, Chair
Organizational Effectiveness Consultant
Kevan P. Lawlor, Vice Chair
President and CEO, NSF International
Susan Sweet Scott, Secretary
Retired Human Services Manager, Washtenaw County
Office of Community and Economic Development
Steven Hardy, Treasurer
Vice President of Financial Services, Washtenaw
Community College
Eileen Spring
President and CEO, Food Gatherers
Janette Kawachi
Director, Housing Support Services,
Catholic Social Services

Food Gatherers Staff

Bill Hang
Food Runner
Brian Weemhoff
Volunteer Coordinator
Dan Calderone
Farm Manager/Food Runner
Dan Roehrig
Transportation Coordinator
Dave Buchel
Warehouse Assistant
Deepali Stark
Development Officer
Eileen Spring
President and CEO
John Reed
Director of Operations
Josh Cantor
Food Runner

Julia Petty
Administrative Assistant
Kate Balzer
Executive Assistant/Board Liaison
Kelsey Cauley
Americorps Member- Community
Resource Navigator
Kevin Tulppo
Food Runner
Marti Lachapell
Director of Agency Relations
Mary Schmitt
Director of Development and
Marketing
Marz Roehrig
Volunteer Coordinator
Missy Orge
Chief Program Officer
Nicole Miller
Agency Relations Coordinator
Pat Clancy
Operations Manager
Paula Dana
Community Kitchen Coordinator
Priya Khangura
Americorps/VISTA- Food Access
Coordinator
Renee Schmell
Food Runner
Rodrick Hamilton
Warehouse Assistant
Scott Roubeck
Special Projects Coordinator
Taylor Reeves
Development Associate
Trever Champine
Food Runner
Wendy Caldwell
Perishable Foods Coordinator

Food Gatherers is a
501(c)(3) tax exempt
organization

Contact:
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734.761.2796 Phone
734.930.0550 Fax
Follow us on
Facebook or Twitter
@CarlSuperCarrot

Mail to:
PO Box 131037,
Ann Arbor, MI 48113

Locations:
Warehouse
1 Carrot Way,
Ann Arbor, MI 48105

Food Gatherers
Community Kitchen
312 West Huron,
Ann Arbor, MI 48103

A member of:
Warehouse Expansion

It’s true, we’re expanding at 1 Carrot Way!

Our effort to increase the quantity and quality of food for people in need means we need more room for fresh vegetables, fruits and protein.

A bigger warehouse means more than just added space. It means:

• Greater distribution of produce and protein-rich foods
• More food donors and a more diverse selection in our inventory
• More activities and space for volunteers
• Better efficiency and safety for warehouse staff and volunteers
• More training and program opportunities

We can’t do this without your help! If you would like to contribute to our warehouse expansion, please contact Mary Schlitt at 734-761-2796 or mary@foodgatherers.org.
Our Largest Outdoor

Food & Fund Drive

December 5th – 9th at

Kroger, 400 S. Maple Road

Broadcast live by ann arbor’s 107one.
We’ll be collecting donations of food and cash
and freezin’ for a reason at all Kroger
locations in Washtenaw County!